

## Account Manager, Automation Division

Location	Seika Sangyo Dusseldorf Office
Function	Sales
Job Level	Experienced
Contract Type	Permanent

### About Seika Sangyo

At Seika Sangyo, we are passionate to connect our customers with leading technology products. We are specialized in marketing, distribution, and after sales service of high technology industrial products, machinery, and other production plant equipment. We are a subsidiary of Seika Sangyo Corporation, Japan and since 1974 we are serving the needs for our European customers.

### Key Responsibilities

- Support the existing key accounts/ customers in Germany and in other EU territories for the quotation and other information requests
- Communicate with customers to identify key requirements and propose the best product offer
- Visit potential customers and develop new business by having good interactions
- Follow up the leads and retain the customer base.
- Communication with the suppliers and develop good relationships with all the key stake holders

### Key Profile

- Good technical understanding in production automation
- Good team player
- Business English level
- Agility to learn
- Willingness to travel throughout Germany

If you are interested in the job, please contact us at:

[jobs@seika-germany.com](mailto:jobs@seika-germany.com)